

Savings values are estimates. Actual savings will vary.
 Incentives and participation subject to program rules and Participation Agreement.

Page 2

Scope of Work

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

Measure Description / Location	Quantity	Total	Estimated	Estimated
	To Be Installed	Measure Cost	Customer Total Cost	Incentive Amount
Relamp: LED - PAR38 (13 - 23W); 17 W / Ext Front canopy	3	\$ 96.21	\$ 28.86	\$ 67.35
Relamp: LED - PAR38 (13 - 23W); 17 W / Ext Front Flag	1	\$ 32.07	\$ 9.62	\$ 22.45
Fixture Replacement: LED Outdoor Wall Mount (14 - 60W); 22 W / Entrance Driveway Side Wall	2	\$ 383.96	\$ 115.19	\$ 268.77
Fixture Replacement: LED Outdoor Wall Mount (14 - 60W); 28 W / Rear Door No Entrance	1	\$ 176.39	\$ 52.92	\$ 123.47
Fixture Replacement: LED Outdoor Wall Mount (14 - 60W); 38 W / Rear Door No Entrance	1	\$ 228.56	\$ 68.57	\$ 159.99
Fixture Replacement: LED Outdoor Wall Mount (14 - 60W); 28 W / Handicap entrance	1	\$ 176.39	\$ 52.92	\$ 123.47
Fixture Replacement: LED Outdoor Wall Mount (14 - 60W); 28 W / Exit Side Driveway	1	\$ 176.39	\$ 52.92	\$ 123.47
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Vestibule	1	\$ 95.29	\$ 28.59	\$ 66.70
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Library	32	\$ 3,049.28	\$ 914.78	\$ 2,134.50
Fixture Replacement: LED Exit Sign: 2.3 W / Library	2	\$ 145.80	\$ 43.74	\$ 102.06
Fixture Replacement: LED Exit Sign: 2.3 W / Library	1	\$ 72.90	\$ 21.87	\$ 51.03
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Library Audiobooks	10	\$ 952.90	\$ 285.87	\$ 667.03
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6); 12W / Library Audiobooks	2	\$ 170.36	\$ 51.11	\$ 119.25
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Meeting Room	12	\$ 1,143.48	\$ 343.04	\$ 800.44
Fixture Replacement: LED Exit Sign: 2.3 W / Meeting Room	2	\$ 145.80	\$ 43.74	\$ 102.06
Relamp: LED - A-Lamp (3 - 25W); 12 W / Vestibule to Exit	1	\$ 25.12	\$ 7.54	\$ 17.58
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Break Room	1	\$ 95.29	\$ 28.59	\$ 66.70
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / Electrical Room	1	\$ 71.82	\$ 21.55	\$ 50.27
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6); 12W / Hall by RRs	1	\$ 85.18	\$ 25.55	\$ 59.63
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Womens RR	1	\$ 95.29	\$ 28.59	\$ 66.70
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Mens RR	1	\$ 95.29	\$ 28.59	\$ 66.70
Relamp: LED - A-Lamp (3 - 25W); 12 W / Boiler Room	2	\$ 50.24	\$ 15.07	\$ 35.17
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Librarian Office	2	\$ 190.58	\$ 57.17	\$ 133.41
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Reference Room	2	\$ 190.58	\$ 57.17	\$ 133.41
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / Staff Only	2	\$ 190.58	\$ 57.17	\$ 133.41
Packaged RTU (Gas Heating): 10-Tons / RTU-1	1	\$ 16,805.00	\$ 5,041.50	\$ 11,763.50
Dual Enthalpy Economizers / RTU-1	1	\$ 1,565.00	\$ 469.50	\$ 1,095.50
Electronic Fuel-Use Economizers (for AC) / RTU-1	1	\$ 1,076.01	\$ 322.80	\$ 753.21
Electronic Fuel-Use Economizers (for Forced Air Heat) / RTU-1	1	\$ 510.00	\$ 153.00	\$ 357.00
Programmable Thermostats / Office	1	\$ 236.00	\$ 70.80	\$ 165.20
Low-Flow Aerators (Lavatory) / Men's Restroom	1	\$ 12.40	\$ 3.72	\$ 8.68
Low-Flow Aerators (Kitchen) / Break Room	1	\$ 12.90	\$ 3.87	\$ 9.03
TOTALS**		\$ 28,353.06	\$ 8,505.92	\$ 19,847.14

**Maximum incentive amount per project is \$125,000. Measures that would qualify the project for funding through the State Energy Program (SEP) are identified above with an 'S'. If any "SEP measures" are included then the total incentive amount for all measures will be paid with SEP funds, otherwise the total incentive amount will come from NJ Clean Energy funds.